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In order to ensure affordability of the units, staff are currently in discussion with the development team of Vickers Village to determine the feasible and sustainable path forward for these 9 units in particular. The following model is an <u>example</u> of the various pieces that will be discussed and put together to make these units a reality. In **Table A**, the project assumptions that have been created are summarized. In **Table B**, the 2021 Area Median Income level limits are presented (these change annually), in **Table C**, the affordable housing costs for each income level will be depicted. The visual aid will demonstrate how each part will come together to ensure affordability of the 9 units. **Table D and Table E** focus on affordable housing costs and home prices by income level. The last table, **Table F** focuses on the contribution breakdown needed to bring a unit within affordable range for the household in the example. Variables are subject to market conditions and additional changes.

Table A: Project Assumptions						
Vickers Village	181 units	AMI Target (min)	65% AMI			
Affordable Units	9 units	AMI Target (max)	100% AMI			
(Fictional - for model purposes only) Home Price	**\$300,000	Example AMI used	80% AMI			

Table B: 2021 HUD AMI Income Levels								
		1		2		3		4
65% AMI	\$	39,325.00	\$	44,980.00	\$	50,570.00	\$	56,160.00
70% AMI	\$	42,350.00	\$	48,440.00	\$	54,460.00	\$	60,480.00
75% AMI	\$	45,375.00	\$	51,900.00	\$	58,350.00	\$	64,800.00
80% AMI	\$	30,250.00	\$	55 <i>,</i> 360.00	\$	62,240.00	\$	69,120.00
100% AMI	\$	51,425.00	\$	58,820.00	\$	66,130.00	\$	73,440.00

Table C: Affordable Housing Costs based on 2021 HUD income levels									
Affordable Housing Costs (Rent/Mortg/Utilities) based on FY21 Income limits Red =									
calculated									
	Studio/1-Bdr			2-bdr	3-bdr		4-bdr		
65% AMI	\$	983	\$	1,125	\$	1,264	\$	1,404	
70% AMI	\$	1,059	\$	1,211	\$	1,362	\$	1,512	
75% AMI	\$	1,134	\$	1,298	\$	1,459	\$	1,620	
80% AMI	\$	1,210	\$	1,384	\$	1,556	\$	1,728	
85% AMI	\$	1,286	\$	1,471	\$	1,653	\$	1,836	
100% AMI	\$	1,513	\$	1,730	\$	1,945	\$	2,160	
110% AMI	\$	1,664	\$	1,903	\$	2,140	\$	2,376	
120% AMI	\$	1,815	\$	2,076	\$	2,334	\$	2,592	

** This value is not representative of current market trends and will value based on the actual unit size as well.

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For the purpose of this model, the number \$300,000 for a 3-bedroom unit is being used as an example home price. For a 3 or even 4 person person household earning between 65% AMI and 85% AMI, this home price may not be feasible. This creates a gap between the market price and the affordable home price.

Γ	Table D: Affordable			ordable Home ices	Evenule connerie		
	Housing Costs		osis	21	ices	Example scenario	
		3-bdr			3-bdr	For a household of 3 earning 80% AMI,	
	65%	\$	1,264	65%	\$205,100.01	the estimated affordable home price is	
	70%	\$	1,362	70%	\$220,876.93	\$252,430. If the market value of the	
	75%	\$	1,459	75%	\$236,653.86	home they're looking at is \$300,000, there is a \$47,570 that would need to be	
	80%	\$	1,556	80%	\$252,430.78	filled before they could sustainably afford the unit. The gap of \$47,570 is	
	85%	\$	1,653	85%	\$268,207.70	considered the subsidy need.	
	100%	\$	1,945	100%	\$315,538.47		

Example:

= \$252,430 **= \$47,570**

Table F: Subsidy Contribution Breakdown							
		Amount	Source				
Contribution A	\$	40,000.00	Private funds payment in support of				
Contribution B	\$	7,500.00	Buyers commission fee credit				
So far that contri	\$	47,500.00					
The remaining gap is	\$	70.00					
Last Contribution	\$	70.00					
Total Cost	\$	47,570.00	All sources				

\$300,000

When this gap is filled, it brings the value of the unit within the affordable home price range for the household earning 80% AMI.

This gap changes, depending on the level of income that is being served. A household **earning less** than 80% AMI, would have **a larger subsidy need**. A household **earning more**, would have **a smaller subsidy need**. The contribution amounts and sources are currently being discussed. The County hopes to be able to serve a range of units, which means that the total investment from both private and public entities will be determined by the varying subsidy level needs for those households.

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